

Leslie Lai

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EDUCATION

- Dev Bootcamp**, San Francisco, CA 2013
Intensive 9 week training program in professional web development
- Georgetown University Law Center**, Washington, DC 2005 - 2008
Juris Doctor, admitted to the State Bar of California
- Yale University**, New Haven, CT 2001 - 2005
Bachelor of Arts with Distinction in American Studies

WORK EXPERIENCE

- Software Engineer** 2014
Apartment List, Inc., San Francisco, CA
- Developed RESTful backend APIs and web applications in Ruby on Rails.
 - Refactored listing data import service to improve geocoding and deduplication accuracy.
 - Extended Salesforce integration to automate booking of apartment showings.
 - Helped design and build email monitoring and scam detection service.
 - Built internal tools, such as a photo uploader and dashboard for managing rental properties.
 - Wrote comprehensive tests for all code using RSpec, Mocha, RR, FactoryGirl, and Machinist.
 - Worked with third party APIs, including Twilio, YesMail, Cloudinary, Librato, NewRelic, and Salesforce.
- Chief Operating Officer** 2011 - 2012
ZeroCater, Inc., San Francisco, CA
- Formulated product roadmap, departmental goals, and expansion strategy.
 - Increased revenue fivefold, with sales totaling seven figures per month.
 - Led hiring and recruitment efforts. Grew team from 5 to 27 people.
 - Managed 20 people across 4 departments (Account Management, Vendor Relations, HR, & Marketing).
 - Worked with engineering team to re-design billing system and improve vendor and employee metrics.
 - Managed corporate finances, including budgets, accounts payable, accounts receivable, and payroll.
 - Negotiated, reviewed, and drafted all contracts with employees, vendors, and customers.
- Aviation Finance Attorney** 2008 - 2011
Holland & Knight LLP, San Francisco, CA
- Drafted contracts and performed due diligence for cross-border secured transactions involving the sale, registration, lease, repossession, and financing of commercial aircraft, corporate jets, and aircraft parts.
 - Worked with international airlines, the FAA, financial institutions, insurance firms, and Fortune 500 companies including General Electric and Boeing to close complex multi-million dollar transactions.

SIDE PROJECTS

- Grocer Ease** (<http://grocer-ease.herokuapp.com/>)
- Recipe curation and ingredient aggregation app. Grocery delivery to be incorporated.
 - Code available at: <https://github.com/vise890/foodomatic>
- Pitch Overflow** (<http://pitch-overflow.herokuapp.com/>)
- Submit, vote, and comment on startup ideas.
 - Used by Dev Bootcamp to select final projects for the graduating class.
 - Code available at: https://github.com/purple-martins-2013/pitch_overflow

More projects can be found at my website: <http://www.leslielai.com>

TECHNOLOGIES USED

- Languages:** Ruby, JavaScript, HTML, CSS, Haml, SQL
- Frameworks:** Ruby on Rails, Sinatra, Bootstrap, Foundation
- Miscellaneous:** RSpec, Mocha, Capybara, Git, jQuery, AJAX, PostgreSQL, Resque, D3